



Target Busters : Memoirs of 8 Salespeople

By Shekhar Trivedi

LiFi Publicationss Pvt. Ltd., 2014. Paperback. Book Condition: New. 22 cm. The book provides a rare insight into practical sales through the first hand experiences, stories, anecdotes of salespeople from across different types of industries. The book is a departure from the existing books in sales, in terms of, that it doesnÆt preach, but narrates. The book fulfils the desire of people who want to know the practicalities in sales instead of getting lost in the vortex of concepts.



Reviews

It in just one of my personal favorite publication. It is among the most awesome publication i have read. It is extremely difficult to leave it before concluding, once you begin to read the book. -- Delia Rutherford

Absolutely essential go through ebook. It is actually rally intriguing through looking at time. I realized this ebook from my i and dad advised this publication to understand. -- Prof. Demetris Rau III